



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 15, 2013

### Diamond Producers (\$50,000 & Above)

### Platinum Producers (\$30,000 - \$50,000)

Ahlbum, Jon	The Ahlbum Group	\$46,957	13
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### Gold Producers (\$10,000 - \$30,000)

Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,436	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$22,386	11
Lemar, Mike	Sunshine State Agency	\$22,248	9
Mednick, Scott E.	Professional Insurance Systems of Florida	\$12,648	6

### Silver Producers (\$5,000 - \$10,000)

Fernandez, Manuel M.	Fernandez Insurance Agency	\$7,968	1
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$7,440	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$6,962	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$6,588	2
Stamper, John W.	Choice Plus Benefits	\$5,244	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$5,232	1
Wroblewski, Robert M.	SOS Insurance Group	\$5,184	2
Carroll, Charles W.	Carroll Insurance Agency	\$5,004	1

### Bronze Producers (\$2,500 - \$5,000)

Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,492	2
Superior LTC Insurance Agency, Inc.		\$4,344	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,948	1
Gluck, Chana F.	Gluck Insurance Agency	\$3,900	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,889	1
Carran, John Steven		\$3,648	1
Judah, Charles G.	MSIS, Inc.	\$3,564	1
Wildgoose, Jevanka J.		\$3,564	1
Kieta, Richard B.	Kieta Insurance Agency	\$3,528	1
Johnson, Jamie S.	Johnson Insurance Agency	\$3,480	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,396	1
Huberman, Richard	Huberman Insurance Agency	\$3,276	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,272	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,228	1
American Eagle Consultants, Inc.		\$3,156	3
First Insurance Enterprises, Inc.		\$3,060	1
Schwartz, Scott J.	Schwartz Insurance Agency	\$2,844	1
Bershad, Stanton M.	Bershad Insurance Agency	\$2,652	1
Hutton, Edward F. Jr.	Hutton Insurance Marketing	\$2,604	1
Vaala, Seline J.	Vaala Insurance Agency	\$2,504	1



# Weekly Leader Board



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 15, 2013

### Diamond Producers (\$20,000 & Above)

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### Platinum Producers (\$15,000 - \$20,000)

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Ahlbum, Tim	\$16,884
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### Gold Producers (\$10,000 - \$15,000)

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Stevens, Ray	\$14,328
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### Silver Producers (\$5,000 - \$10,000)

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Sachs, Kerry	\$9,924	Doering, Robert J.	\$5,688
Catron, Edward A.	\$8,436	Stamper, John W.	\$5,244
Gonzalez, Barbara	\$7,968	Ehrlich, Carl F.	\$5,232
Ulayyet, Fahed M.	\$7,440	Carroll, Charles W.	\$5,004

### Bronze Producers (\$2,500 - \$5,000)

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Kraus, Bernard	\$4,656	Jacobson, Sandy A.	\$3,276
Speas, Van R. II	\$4,656	Rapini, Duane M.	\$3,276
Burke, April L.	\$4,368	Gelbwaks, Peter S.	\$3,272
Hamm, Allen M.	\$4,344	Zion, Joseph S.	\$3,272
Cortes, Julio C.	\$4,320	Mairano, Alexander	\$3,255
Fager, Charles W. III	\$3,948	Adler, Jeffrey S.	\$3,228
Harris, Scott	\$3,948	Wierzbicki, Jason P.	\$3,060
Caravousanos, George J. Jr.	\$3,900	Graham, Christopher N.	\$3,024
Gluck, Chana F.	\$3,900	Enns, Henry W.	\$2,928
Kahan, Aron	\$3,892	Hanes, Darlene M.	\$2,854
Wagner, Eric D.	\$3,890	Aarons, Neill	\$2,844
Scoggins, Edith A.	\$3,889	Ahlbum, Jon	\$2,844
Gutman, Yehudah L.	\$3,820	Gilels, Julia	\$2,844
Stevens, Jason	\$3,816	Gordon, Aaron	\$2,844
Keating, Gizella	\$3,648	Rosenkrantz, Howard	\$2,844
Shaughnessy, John J.	\$3,564	Saylor, Dexter R.	\$2,844
Stutko, Stephen M.	\$3,564	Schwartz, Scott J.	\$2,844
Wildgoose, Jevanka J.	\$3,564	Malooley, Michele A.	\$2,752
Edwards, Jackson IV	\$3,540	Lemar, Michael	\$2,676
Kieta, Richard B.	\$3,528	Quinn, Glenn D.	\$2,676
Stevens, Sandra K.	\$3,528	Bershad, Stanton M.	\$2,652
Carter-Reto, Deborah	\$3,480	Hutton, Edward F. Jr.	\$2,604
Nordstrom, Timothy W.	\$3,396	Vaala, Seline J.	\$2,504
Huberman, Richard	\$3,276		